



[Political Action](#)

[PTPNotes](#)

[Practice Exchange](#)

[Contact Us](#)

**February 2007**

## Feature Article

### [NPI: Deadline is 5/23, But Payors Want Them Now!](#)

PTPN has already fielded requests from payors wanting your NPI#. You need it for your practice and your therapists. Also, you'll need your referring physician's NPI#, which replaces their UPIN#. For more NPI information, click above, or call in to the next CMS Open Door Forum, **March 6** at 2 p.m. EST. 800-837-1935 Passcode #9400492.

## Business

### [Death, Disability and the Family Business](#)

No one likes to plan for their demise, but unexpected tragedies do occur. This month a PTPN member office lost the therapist-owner and practice administrator, spouses, in a tragic accident.

## Medicare

### [PQRI: Physician Quality Reporting Initiative. Will it Include Therapists?](#)

As you know, PTPN has been working with CMS to get therapists included in the 1.5% bonus program, which goes by the acronym PQRI. (Our next communication with CMS is this week.) As of this date, we can't yet answer whether therapists will be included; however, CMS has a new PQRI webpage which will be updated periodically. Click above.

### [CMS Recommends FOTO](#)

CMS has revised their therapy documentation requirements for 2007 to require therapists to document objective, measurable change in physical function. You can do this by using one of the four recommended outcomes tools, including FOTO. Click above for Transmittal 63.

## Clinical

Check out the newest edition of [PTPN Clinical Focus!](#) Discover what many other visitors to [ptpn.com](http://ptpn.com) have discovered – one of our most visited web pages is full of articles from current literature reviewed by Mitch Kaye, PT, PTPN Quality Assurance Director.

If you think PTPN's emphasis on documentation is just another hoop to jump through, [click here](#) to read the Office of Inspector General report on a **therapy office fined over \$400,000** due to poor documentation.

## Check It Out!

### [What's New at PTPN.com](#)

PTPN has two new features on our website. First, we have **improved the search feature on our "Find a Therapist" page**. You can now search by zip code and mileage radius. Second, for those of you thinking of transitioning your practice, whether in the next year or the next 10 years, check out "**Practice Transition FAQs**" which is a good place to get you thinking about the issues and options. [Click here](#).

## PTPN In The News

PTPN has been featured in a number of publications in the last few months. You can always visit [PTPN.com](http://PTPN.com) to see all our [articles](#) and [news releases](#).

A number of publications featured our announcement about PTPN's mandatory outcomes reporting program powered by FOTO. You can see a few clips at [Advance for Physical Therapists](#), and [Medical News Wire](#).

## Calendar

[\(click here\)](#) for our calendar feature and more info at [PTPN.com](http://PTPN.com)

- 3/10 PTPN FL – Annual Meeting, Collection Seminar, PTPN Outcomes Program**
- 4/9- PTPN CA/CO – Annual Meetings and PTPN Outcomes Program Training, 11 meetings total, 3 meetings combine both, 8 meetings outcomes training only**
- 4/24- PTPN Great Lakes – Annual Member Meetings and PTPN Outcomes Program training in Detroit, Akron, Grand Rapids**

## PT Benchmark 2007

The PT Benchmark 2007 study on the business aspects of PT practice began collecting data 2/1/07, and data must be submitted by 3/31. The study is very user friendly, and past participants report that the time was very well spent. The vast majority of people complete the workbook in less than two hours once they have their data in front of them. [Click here](#) for further information. PTPN members receive a special discount.