



[Political Action](#)

[PTPNotes](#)

[Practice Exchange](#)

[Contact Us](#)

December 2006

Feature Article

[Latest on Referral for Profit](#)

The APTA has a new resource on referral-for-profit, "A Guide to Surviving Physician-Owned Therapy Services (POPTS)," available in the members-only portion of their website. Click on the above link to access their home page.

Business

[Cybercriminals Target Small Biz](#)

Instead of going after large companies, hackers are now targeting small businesses, whose systems are often more vulnerable than the big guys.

Medicare

[Rewarding Provider Performance – Aligning Incentives In Medicare](#)

The Institute of Medicine (IOM) issued the above titled report which analyzes the promise and risks of instituting a pay for performance Medicare program and lays out a series of recommendations for implementation. The report states that aligning payment incentives with quality improvement goals is a promising opportunity to encourage higher levels of quality and provide better value for all Americans. The object is to create payment incentives that will: (1) encourage the most rapid feasible performance improvement by all providers; (2) support innovation and constructive change throughout the health care system; and (3) promote better outcomes of care. Providers should be offered incentives to report performance measures, which should be transparent and meaningful to consumers. There should be a strategy for ensuring that all Medicare providers submit performance measures for public reporting and participate in pay for performance as soon as possible. [Click here](#) or on the above link for a summary of the program, and [click here](#) for a fact sheet.

Congress obviously took the IOM and others seriously as the Medicare bill passed at the end of the lame duck session contained the beginnings of just such a program.

Clinical

Check out the newest edition of [PTPN Clinical Focus](#)! Discover what many other visitors to [ptpn.com](#) have discovered – one of our most visited web pages is full of articles from current literature reviewed by Mitch Kaye, PT, PTPN Quality Assurance Director.

Check It Out!

[New Preferred Vendors](#)

PTPN has signed up several new preferred vendors including ASTYM, 1st PMF Bankcorp, Millennial Medical, PMIC and Nolo.

PTPN In The News

PTPN has been featured in a number of publications in the last few months. You can always visit PTPN.com to see all our [articles](#) and [news releases](#).

Dena Frost, PTPN's Provider Services Manager, had an article in the October *Briefings in Outpatient Rehab* entitled: "[Reminder – OSHA Rules Apply to Rehab Facilities.](#)" A great refresher for everyone!

Calendar

[\(click here\)](#) for our calendar feature and more info at PTPN.com)

- 2.14 **PTPN LA/MS – "Business Benchmarking to Improve Your Practice" and "FUNctional Finance"**
- 2.15 **PTPN NJ OMA – Medicare Update from Empire Medical**
- 3.10 **PTPN FL – Annual meeting, collection seminar, PTPN Outcomes Program**
- April **PTPN CA/CO – Annual Meetings and PTPN Outcomes Program training. 11 meetings total. 3 meetings combine both, 7 meetings outcomes training only.**

Professional Liability

Professional liability (malpractice) insurance is a must, both as a PTPN requirement and just common sense. But where are you most at risk and how do you reduce that risk? CNA has just published a "[Physical Therapy Claims Study](#)" that is an analysis of physical therapist professional liability claims and risk management recommendations. Click on the hyperlink to download the study.

**HAPPY NEW YEAR
FROM PTPN!**